



#BWITDB





**MAY 1, 2024** The Radisson, Mahipalpur

## Theme: Reimagining The D2C Narrative

Opening Address: India's Golden Era 10:30 AM – 10:50 AM

Ved Shukla, Founder & CEO, Mylomart & Advisor, BW Retail World

10:50 AM - 11:30 AM Panel Discussion 1: Innovation As A Mindset: Driving Continuum In D2C

Discover strategies and best practices for nurturing an innovative culture in the D2C realm

Shaily Mehrotra, Founder and CEO, Fixderma India

Chinu Kala, Founder, Rubans Accessories Siddharth Durgarwal, Founder, Snitch Malvica Saxena, Founder, The Quirky Naari Ripunjay Chachan, Founder, Wellversed Health Akshay Shivpuri, Founder, SAADAA

Session Chair: Deepak Gupta, Co-founder, Bombay Shaving Company

11:30 AM - 12:15 PM Panel Discussion 2: Building A Successful D2C Brand: Strategies And Stories

Hear inspiring stories and the challenges behind a successful D2C brand in today's competitive market

Tushar Khurana, Founder, Perfora

Amar Nagaram, Co-founder and CEO, Virgio

Aankith Aroraa, Founder and CEO, Streamline Beauty India

Gurleen Kaur, COO, Kimirica Lifestyle Aashish Batra, Founder, Paper Clip

Aditi Chaddha, Founder and Creative Director, Indus People

Session Chair: Harbinder Narula, CEO, BW Healthcare World and BW Wellbeing World

12:15 PM - 12:50 PM Panel Discussion 3: The Brand Story: Connecting With Consumers

Explore the power of storytelling for crafting compelling brand narratives that resonate with today's

customers

Anshita Mehrotra, Managing Director, Fixmycurls

Ankit Agarwal, Founder, Phool.co **Akash Agrawal**, Co-founder, Zoff Foods

Deepanshu Manchanda, Founder and CEO, Zappfresh

Akshay Oswal, Co-founder, Oceglow

Nikita Malhotra, Co-founder, Winston and Milagro Beauty

Samayesh Khanna, Co-founder, Beanly Coffee

Session Chair: Reema Bhaduri, Editorial Lead, BW Businessworld

Fireside Chat: A Professional And An Entrepreneur 12:50 PM - 01:10 PM

Yogesh Dhingra, MD and CEO, Smartr Logistics Hoshie Ghaswalla, CEO, BW Engage, BW Businessworld

**NETWORKING BREAK** 1:00 PM - 2:00 PM

02:10 PM - 03:00 PM Panel Discussion 4: Evolving Technologies: Friend Or Foe For D2C Entrepreneurs

Conversation on evolving technologies, opportunities and challenges surrounding the integration of

new tech

Rajat Jadhav, Co-founder, Bold Care

Abhishek Daga, Founder and Chairman, Nasher Miles Natwar Agrawal, Founder and Director, Bacca Bucci

Simran Khara, Founder, Koparao

Shrey Sehgal, Founder and CEO, FlowerAura Shweta Shivkumar, Co-founder, WhySoBlue

Session Chair: Savi Khanna, Correspondent, BW People

Panel Discussion 5: Customer Experience And Retention Strategies For D2C Brands 03:00 PM - 03:45 PM

Join industry experts as they share insights to drive customer loyalty and effective retention in the D2C

space

Sahil Malik, CEO, Da Milano and Rosso Brunello Rasika Prashant, CMO, Tata Consumer Soulfull

Bharat Sethi, Founder, Rage Coffee

Siddhartha Nangia, Co-Founder and Director, Smytten

Deep Bajaj, Co-founder, Sirona

Session Chair: Arjun Yadav, Senior Correspondent, BW Businessworld

Panel Discussion 6: Innovating For \$100 Billion Opportunity: D2C Market In India 03:45 PM - 4:15 PM

Industry experts will discuss trends and unique ways to capitalise on India's growing D2C potential

Kishore Indukuri, Founder, Sid's Farm Pankaj Vermani, Founder, Clovia Shreedha Singh, Co-founder and CEO, TAC Abbas Gabajiwala, Founder and CEO, Blix Education Arush Chopra, Co-founder and CEO, Just Herbs

Session Chair: Resham Suhail, Editorial Lead, BW Disrupt

Abhishek Agarwal, Co-founder, Farmley

04:15 PM - 04:30 PM Keynote Address: Powering India's Digital Commerce Trajectory

T- Koshy, MD and CEO, ONDC

04:30 Onwards 2ND ANNUAL TOP D2C BRANDS AWARDS CEREMONY

**ASSOCIATE PARTNER** 

**EVENT PARTNERS** 

Realty+ 24m W [MPACT] Pitch

For Speakership: