

## Regional Category

Name:

Email:

Company:

Phone No:

1. List in bullets three to five major innovations you have introduced in your hotel, with a line each explaining how the initiatives made a tangible difference to your hotel's topline and/or bottom line (max: 400 words)

2. List in bullets : training initiatives you may have led in the calendar year 2017

3. List in bullets : important regional or national award(s) that you may have won in 2017-18, and/or any favorable mention(s) you may have got on TripAdvisor or mainstream media (to support your claims, you will have to attach screen shots or press clippings)

4. Attach covering letter from your general manager authorizing you to submit your nomination.